



Arctic Energy Summit 2017

**Renewable Energy projects in
the Canadian Arctic;
Competitiveness and Financing**

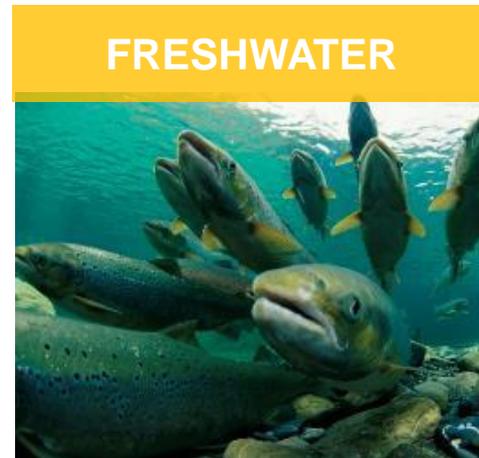
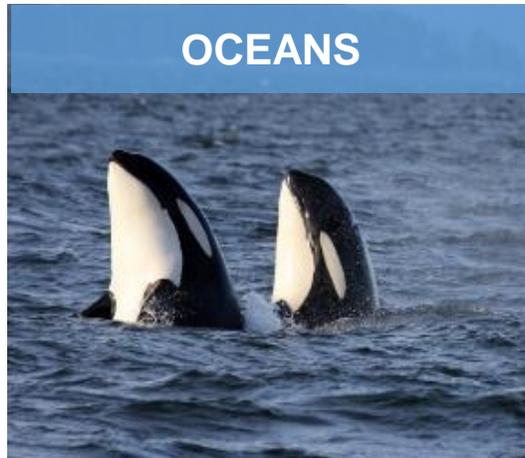
World Wildlife Fund Canada
September 18, 2017
Helsinki, Finland



WWF-Canada

Our Mission

To stop the degradation of our planet's natural environment, and build a future in which humans live in harmony with nature



Demonstrate that healthy ecosystems go hand-in-hand with strong local economies and community well-being

Foster a deeper connection to nature for Canadians



Why Renewable Energy in the Arctic?

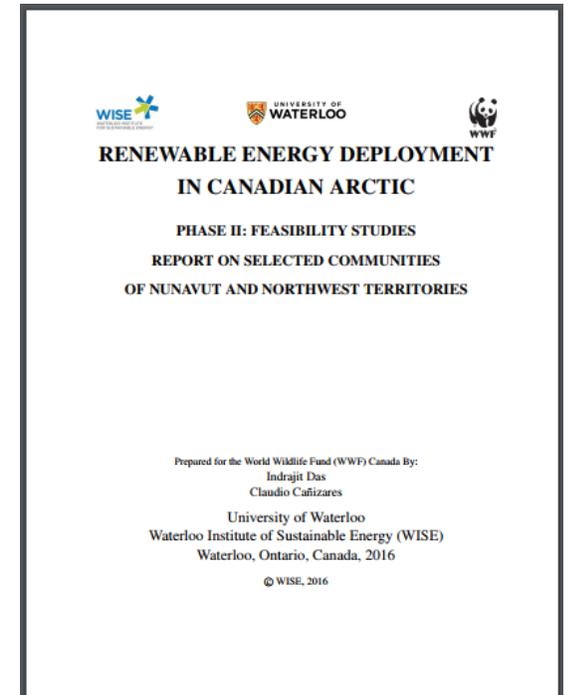
- ✓ There are many issues facing communities in the Canadian Arctic today – having cheaper, cleaner, local energy sources helps ease many of these problems.
- ✓ Green energy **reduces pollution** in the community, improves health, and reduces our impact on the planet.
- ✓ Switching to clean, green energy fights global warming and **protects habitats**.
- ✓ **Economically**, it makes sense!



Competitiveness of Renewable Energy in Nunavut

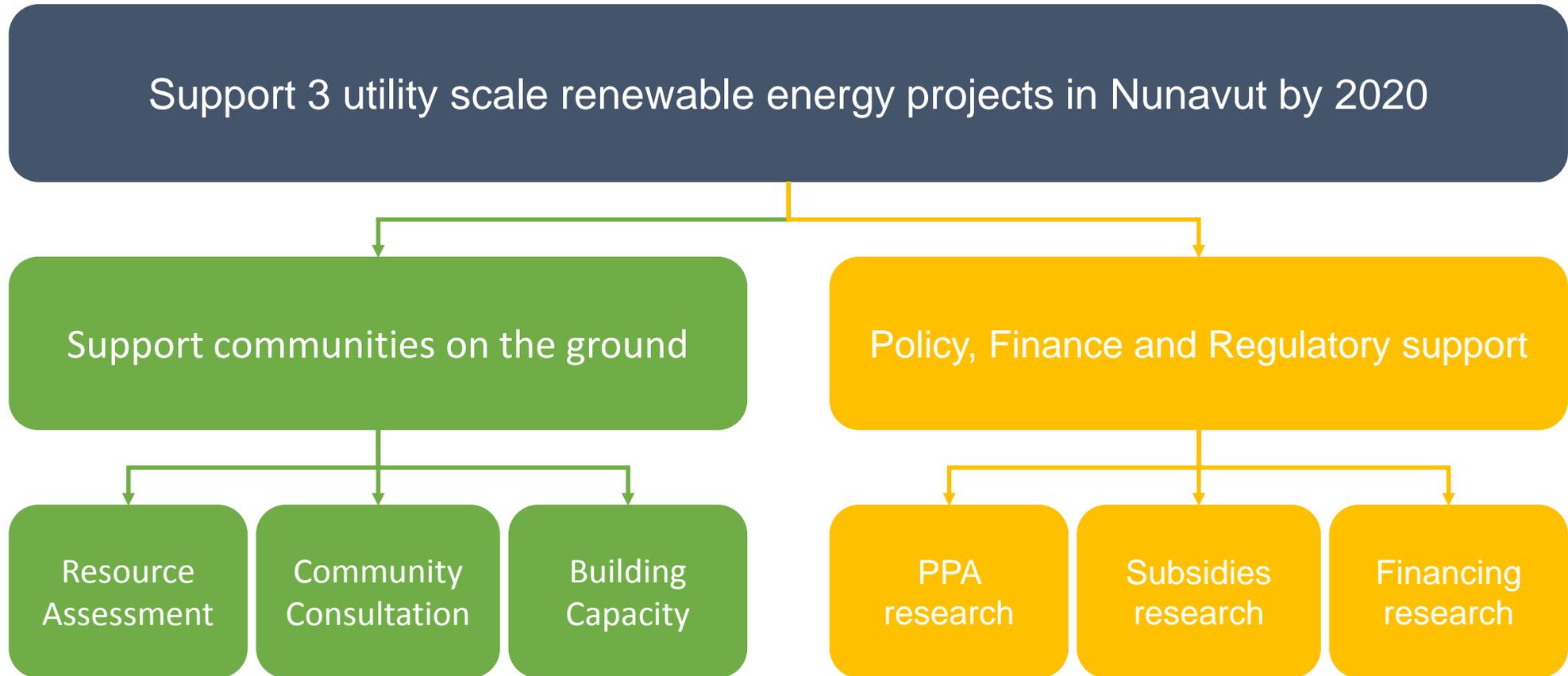
Pre-feasibility and feasibility studies – University of Waterloo’s Institute for Sustainable Energies:

| Community | Optimum hybrid system | Optimum RE (%) | Savings over 20 years | Reduction in Emissions |
|--------------|-----------------------|----------------|-----------------------|------------------------|
| Arviat | D-S-W-B | 67% | \$9 m | 55% |
| Baker Lake | D-W-B | 82% | \$13 m | 74% |
| Iqaluit | D-S-W-B | 29% | \$30 m | 29% |
| Rankin Inlet | D-W-B | 53% | \$27 | 47% |
| Sanikiluaq | D-S-W-B | 82% | \$10 | 70% |





WWF-Canada goal: Facilitate three utility scale projects by 2020





Viabile and cost effective framework to support the deployment of renewable energy projects



WWF-Canada retained Navigant Consulting Ltd. to identify:

- *Barriers to financing renewable energy projects*
- *A Viable and cost effective framework*



Sources of Project Financing

Debt Capital

Sources:

- Commercial lenders (banks, investment funds, etc.)
- Government Infrastructure bank
- Export credit agencies
- Equipment suppliers

Considerations:

- Revenue Visibility / certainty
- Credit-worthy counterparty to major commercial agreements
- Manageable risk levels
- Sufficient debt service coverage ratio

Equity Capital

Sources:

- Shareholder contributions
- Grants
- Tax equity investors

Considerations:

- Revenue Visibility / certainty
- Access to capital
- Positive net present value of equity cash flows



Three significant barriers to renewable energy financing in northern remote communities

Scale

- Small scale of individual projects limiting access to debt capital market

Equity

- Limited equity capital for customers, communities and incumbent utilities

Subsidies

- Highly subsidized electricity rates for most customers negatively impacting the economics of self-generation



Proposed framework and two fundamental objectives

Renewable energy should not increase costs to the utility, territorial government or customers

- Cap on what the utility should pay for the output from renewable energy at the *avoided cost of the diesel fuel*

Renewable Energy development should be financed using private debt and equity, where possible leverage public capital as appropriate

- *Long-term power purchase agreement*
- *Entity that provides access to federal fund*



Three Core Elements

1 | QEC/GN/CUSTOMER NO WORSE OFF

NO CHANGE TO CURRENT GN
SUBSIDY STRUCTURE

- ✓ **Subsidies to electricity customers do not change**
- ✓ **Rates do not change in the short term**

Considerations

- Over time, rates could lower as RE costs reduce below cost of diesel. QEC could apply for lower rates

2 | LONG TERM PPA

A 15-25 YEAR PPA BASED ON THE
AVOIDED COST OF DIESEL

- ✓ **Avoided cost of energy**
- ✓ **Avoided energy + capacity**

Considerations

- Could require indigenous involvement
- Competitive procurement
- Capped at two rates (avoided energy or energy + capacity)
- Legislation that prevents IPPs from operating in the territory must be addressed

3 | GREEN BANK

ESTABLISHMENT OF A FEDERAL GREEN
BANK

- ✓ **Funded from Federal dollars**
- ✓ **Provide grants and loans**

Considerations

- Could require indigenous involvement
- Could be housed within an existing entity
- Could be set up for all three territories



Three broad mechanisms to support financing of power generation projects

| Standard Tariff | Capital Grants | Loan Guarantees / Direct Loans |
|--|---|---|
| <p>Securing Revenue:</p> <p>A standard offtake offer that is equal to (at minimum) the avoided cost of diesel</p> | <p>Lowering up front Investment Costs:</p> <p>Government grants to help fund renewable energy projects</p> | <p>Lowering Borrowing Cost:</p> <p><i>Loan Guarantees:</i> Government underwriting of risk on renewable energy project loans</p> <p><i>Direct Loans:</i> Direct Government loans to initiate renewable energy projects</p> |



Barriers and Challenges

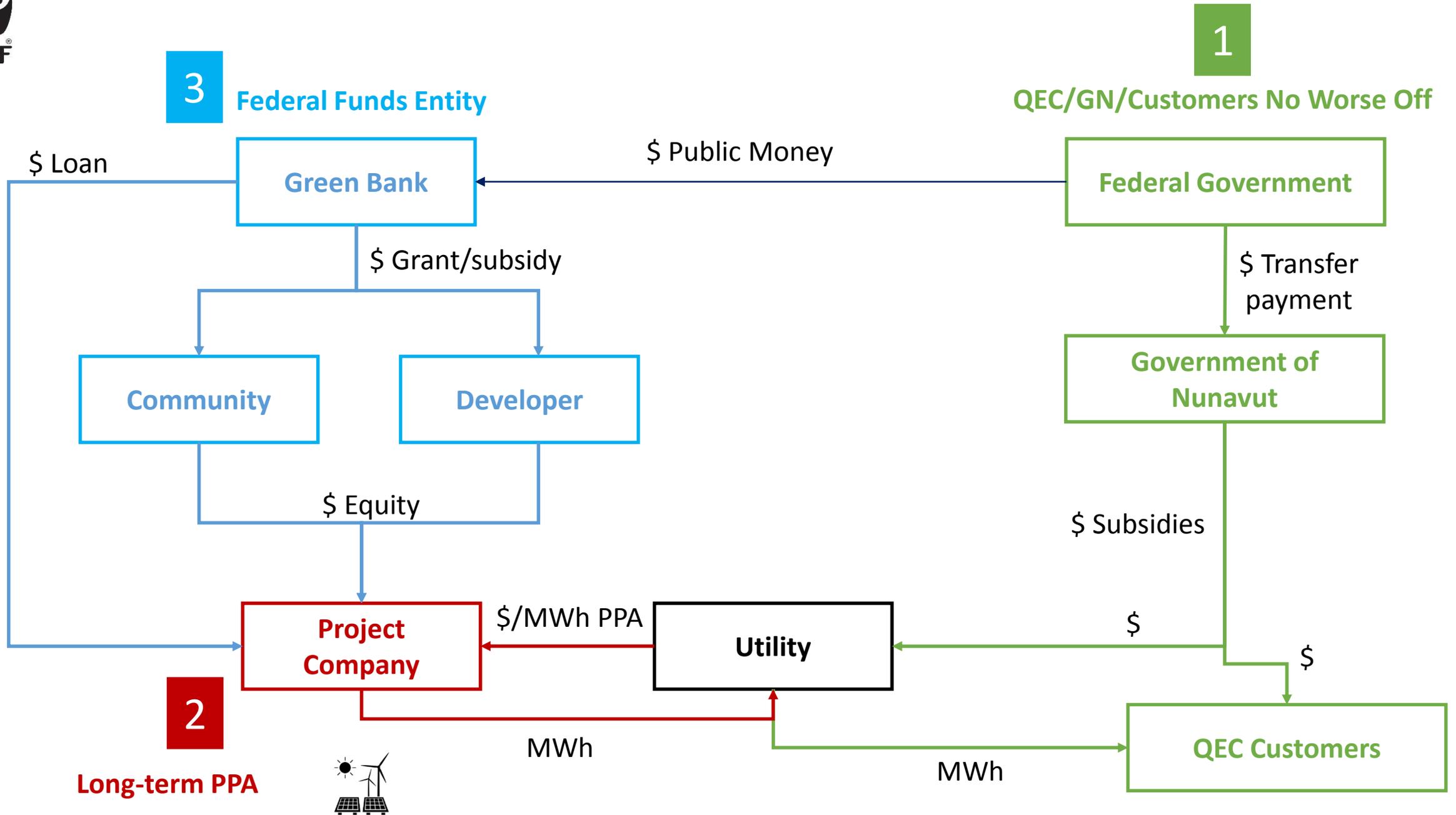
| Standard Tariff | Capital Grants | Loan Guarantees / Direct Loans |
|--|---|---|
| <p>Lack of clarity around the future costs of renewables makes it difficult to structure a tariff</p> <p></p> | <p>The market in Nunavut is small</p> <p></p> | <p>Entities face difficulty securing loans</p> <p></p> |
| <p>Secure revenue stream</p> <p></p> | <p>Depending on structure, possible lack of community investment</p> <p></p> | <p>Possibility of a lower borrowing cost</p> <p></p> |
| <p>There can be an added benefit if there is also private sector competition</p> <p></p> | <p>Capital constraint eased</p> <p></p> | <p>Community involvement provides opportunity for “skin in the game”</p> <p></p> |
| <p>The market in Nunavut is small</p> <p></p> | <p>Risk of nothing set aside for ongoing O&M</p> <p></p> | <p>Territorial Government burden</p> <p></p> |



Results

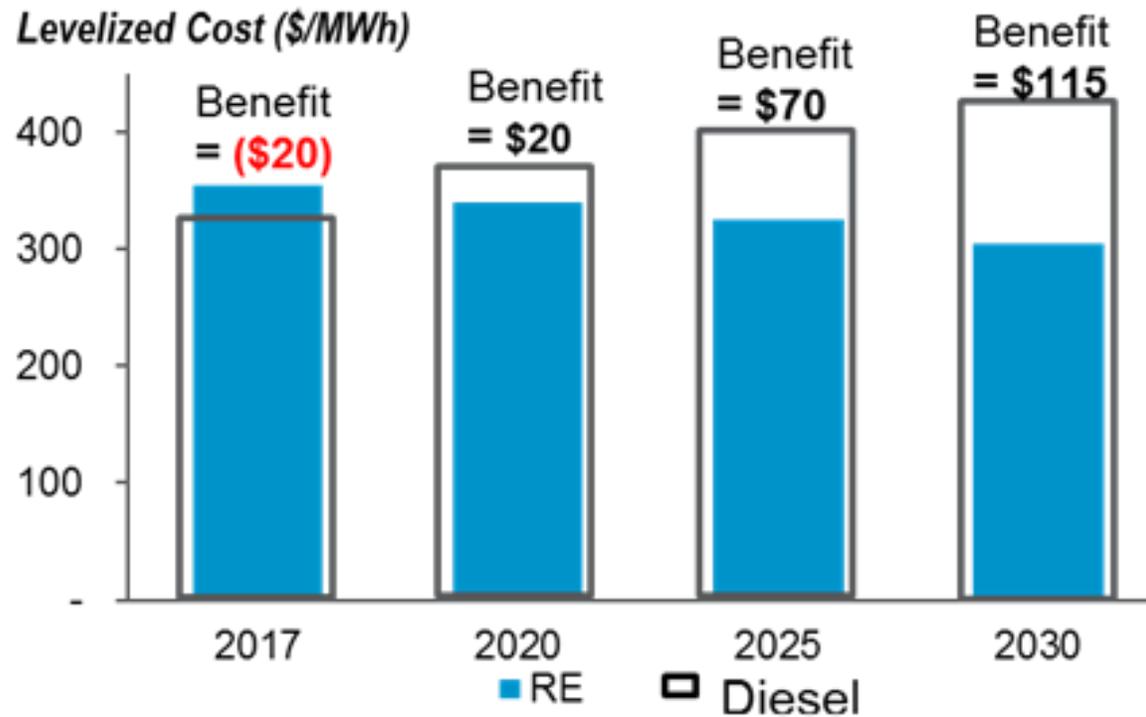
Navigant analysis suggests:

- Favourable economics today with help federal funds
- Cost effective in 2020 and beyond in many communities





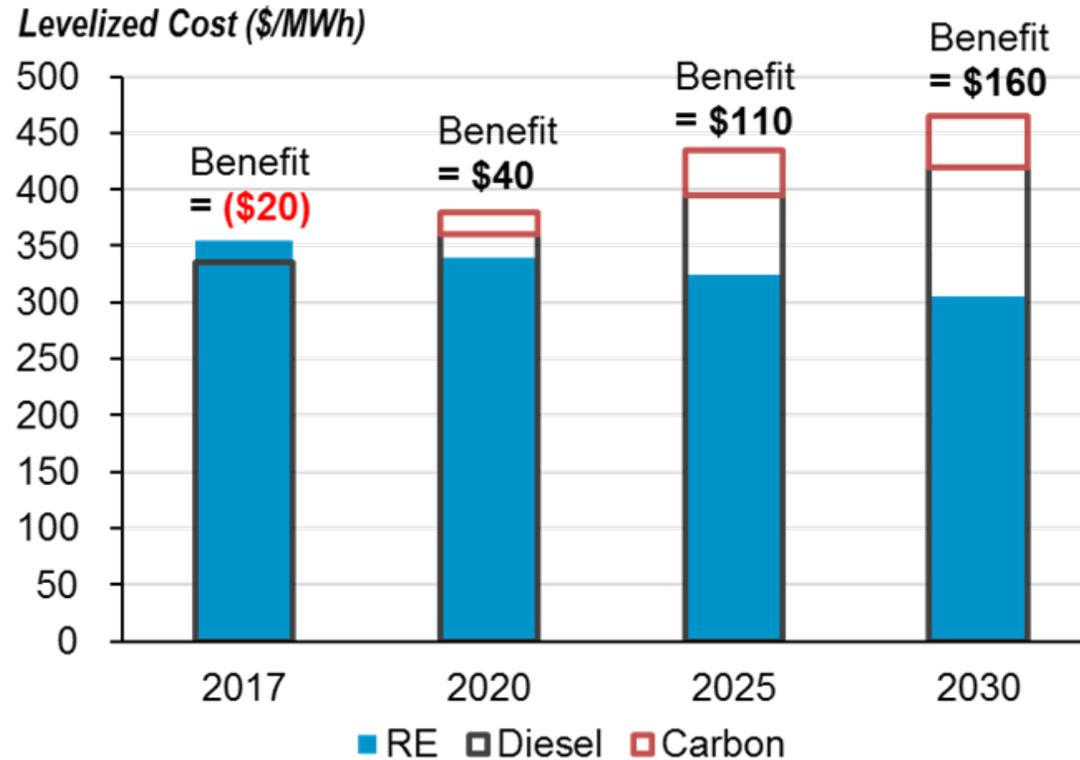
Case Study: Rankin Inlet



| Year | Diesel | RE | Benefit |
|------|--------|-----|---------|
| 2017 | 335 | 355 | (20) |
| 2020 | 360 | 340 | 20 |
| 2025 | 395 | 325 | 70 |
| 2030 | 420 | 305 | 115 |



Case Study: Rankin Inlet – with Price on Carbon



| Year | Diesel | Carbon | RE | Benefit |
|------|--------|--------|-----|---------|
| 2017 | 335 | 0 | 355 | (20) |
| 2020 | 360 | 20 | 340 | 40 |
| 2025 | 395 | 40 | 325 | 110 |
| 2030 | 420 | 45 | 305 | 160 |



Thank you

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